

tussell



indeed

Eoghan McCloskey

Senior Bid & Capture Manager, Indeed

Industry: Recruitment

Founded: 2004

Employees: 14,600+

Tussell customers since: 2022

How do you and the team use Tussell day to day?

We use Tussell to profile government buyers and frameworks to inform how we should prioritise our public sector tendering efforts.

What problem(s) has Tussell solved for you?

Because Tussell tracks all UK public spend data in one place, it saves us loads of time since we don't need to track data across numerous, disparate government sites.

Tussell's analysis of purchase order-level call off data is a real game-changer since it provides a much more accurate picture of framework value than government-published data.

Where have you seen returns since using Tussell?

Tussell has helped us to:

- ✓ Find more tenders / deals / contracts for our pipeline.
- ✓ Save time and money.

- ✓ Break into new markets
- ✓ Identify / successfully apply for more framework agreements

Would you recommend Tussell?

Absolutely.

Tussell insights have been indispensable in growing Indeed's UK Public Sector business.

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