



Facilities Management

Framework name	Percentage of call-offs awarded to SMEs	Percentage of total call-off value awarded to SMEs
RM6257 Security - Physical, Technical and Support Services	8%	0%
Facilities Management & Workplace Services	7%	0%
Minor Works Framework 2021-2025 - AWARD	97%	96%
Total Waste Management Services II	37%	44%
Building in Use - Support Services DPS	22%	22%
Hard Facilities Management 2 (Hard FM)	57%	81%
Red Kite Community Housing Planned Works Framework	75%	74%
Fusion21 Lifts Framework	72%	67%

This list of the top 8 FM frameworks of H1 2024 was based on contract keyword searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

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Health & Social Care

Framework name	Percentage of call-offs awarded to SMEs	Percentage of total call-off value awarded to SMEs
NHS Diabetes Prevention Programme	27%	27%
Commercial Agreement for the Provision of Employment and Health Related Services	11%	11%
Dynamic Purchasing System for Domiciliary Care Services	78%	69%
Occupational Health, Employee Assistance Programmes and Eye Care	31%	15%
RM6276 NHS Workforce Alliance Framework Agreement	72%	6%
NHS Type 2 Diabetes Path to Remission Programme (previously LCD)	35%	37%
Managed Equipment & Clinical Service Solutions	36%	3%
Dynamic Provider List - Residential Care for Younger Adults	37%	42%

This list of the top health and social care frameworks was based off a contract search using the CPV code: 85000000

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Management Consultancy

Framework name	Percentage of call-offs awarded to SMEs	Percentage of total call-off value awarded to SMEs
Technology Services 3	17%	8%
Management Consultancy Framework Three (MCF3)	15%	7%
Digital Specialist and Programmes	22%	20%
G-Cloud 13	58%	30%
Scape National Consultancy Framework	1%	0%
National LGPS Framework for Actuarial, Benefits and Governance Consultancy Services	0%	0%
Digital Outcomes 6	64%	41%
664_21 Consultancy Services	51%	44%

This list of the top 8 management consultancy frameworks of H1 2024 was based on contract keyword searches, including terms such as "management consultancy", "strategy consulting", etc.

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Skills & Training

Framework name	Percentage of call-offs awarded to SMEs	Percentage of total call-off value awarded to SMEs
RM6102 Apprenticeship Training Dynamic Marketplace DPS	49%	39%
Prison Education Framework	59%	38%
S10353 Framework for the Provision of Apprenticeship Training and End Point Assessment Services	36%	33%
000833 Apprenticeships and Associated Training	42%	21%
001086 Apprenticeships and Associated Training	49%	52%
Education, Work and Skills Flexible Procurement System	61%	49%
RM6219 Learning and Training Services DPS	60%	96%
Dynamic Purchasing System for Apprenticeships	100%	100%

This list of the top skills and training frameworks was based off a contract keyword search using the CPV codes: 80000000, 73000000, 75130000. Contract keywords include "end point assessment", "vocational qualification", etc.

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What does this all mean?

The public sector market is in a transitional period.

Recent [analysis](#) from Tussell and the Financial Times shows that framework usage has climbed 250% between 2019 and 2023.

And, with the 2023 Procurement Act set to go live in Q4 2024, new [open frameworks](#) and [dynamic markets](#) are expected to further alter the public procurement landscape.

For SMEs trying to stay ahead of the competition, it's more important than ever to rely on hard data to find frameworks that are [actually](#) being used to award work to SMEs in your sector.

Used by over 20 of the UK Government's strategic suppliers, Tussell is the market's trusted source of public sector procurement data. Trusted by:



[Book a demo](#) with the Tussell team to future-proof your public sector sales strategy and find the right frameworks for your business.

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Every public sector framework all in one place

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

- ✓ Identify the most valuable framework in your sector
- ✓ Pin-point which frameworks your target accounts & competitors are on
- ✓ Get visibility over what's being tendered via frameworks
- ✓ Stop wasting time on fruitless frameworks

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