## Frameworks to watch in your sector

Jan – Jun 2024



Framework agreements are being used more and more to procure goods & services. The trouble is actually finding the right frameworks to begin with. Teams often waste hours searching for frameworks, and risk missing ones which cater to your specific needs.

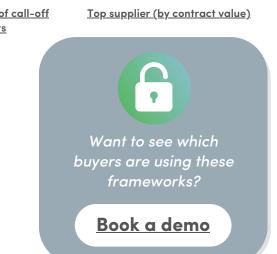
In this guide, we've harnessed Tussell's framework analytics to uncover which frameworks were used to award high-value work between January and June 2024, helping you narrow down which frameworks to utilise when you next go to market.



IT & Digital CPV: 72000000, 48000000

Contracts awarded between 01/01/2024 - 30/06/2024

<u>Framework name</u>	<u>Value of call-off</u> contracts	<u>Volume o</u> contracts
Digital and Legacy Application Services	£999m	6
Technology Services 3	£441m	36
G-Cloud 13	£429m	679
Technology Products and Associated Services 2	£256m	128
Back office software	£236m	47



These frameworks were identified using Tussell's market intelligence platform. Frameworks are ranked based on the value of identified call-off contracts matched to said framework. Only contracts awarded between 1st January 2024 to 30th June 2024 are included. Sectors are defined by contract CPV codes and/or contract keyword searches. Due to the lag in contract award publication, the value and volume of call-off contracts may be understated in some cases. To learn more, contact us at contact@tussell.com



Facilities Management

Contracts awarded between 01/01/2024 - 30/06/2024

Based on contract keyword searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
RM6257 Security – Physical, Technical and Support Services	£225m	2	
Facilities Management & Workplace Services	£141m	2	
Construction Professional Services	£105m	5	
Responsive repairs, Voids and Associated Works DPS	£20m	1	
Scape National Consultancy Framework	£15m	1	



Contracts awarded between 01/01/2024 - 30/06/2024 CPV codes: 8500000

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
NHS Diabetes Prevention Programme	£101m	2	
Temporary Accommodation & Associated Services	£51.2m	2	
CAEHRS Framework	£50.1m	1 Wa	ant to see which buyers are
Doncaster Supported Living Service	£32.3m	1	using these frameworks?
DPS for Domiciliary Care Services	£24.7m	2	Book a demo



Contracts awarded between 01/01/2024 - 30/06/2024 CPV codes: 45000000

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>	
Planned and Responsive Repairs and Maintenance Contractor Framework	£158m	6		
Development and Construction DPS	£60.6m	5		
Construction Works & Associated Services	£48.6m	7		
Construction Works & Associated Services 2	£45m	1		
Collaborative Delivery Framework	£35m	32		



Contracts awarded between 01/01/2024 - 30/06/2024 CPV code: 79600000

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
Public Sector Resourcing	£114m	1	
Managed Services for Temporary Agency Resources (MSTAR4)	£67.9m	5	
Managing Temporary and Permanent Recruitment	£45m	3	•
Non Clinical Staffing	£22.3m	171	
Clinical and Healthcare Staffing Framework	£20.1m	4	



#### Consultancy

Contracts awarded between 01/01/2024 - 30/06/2024

Due to the difficulty of neatly defining consultancy, this analysis is based only on contracts awarded to the 10 largest consulting firms (Bain, PA Consulting, BCG, Deloitte, EY, KPMG, McKinsey, and PwC)

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>s Top supplier (by contract value)</u>
MCF3	£64.8m	60	
Technology Services 3	£33.2m	4	
Digital Outcomes 6	£25.2m	5	Want to see which suppliers
G-Cloud 13	£9.14m	6	are using these frameworks?
DIgital Specialist & Programmes	£7.5m	1	Book a demo



**Skills Training** 

Contracts awarded between 01/01/2024 - 30/06/2024

CPV codes: 8000000, 73000000, 75130000; Contract keywords include "end point assessment", "vocational qualification", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
Apprenticeship Training DPS	£37.6m	54	
Prison Education Framework	£8.08m	140	
Framework for the Provision of Apprenticeship Training and End Point Assessment Services	£5.85m	14	
000833 Apprenticeships & Associated Training	£5.5m	5	
001086 Apprenticeships & Associated Training	£2.91m	27	

# What does this all mean?

The public sector market is in a transitionary period.

Recent <u>analysis from Tussell and the Financial Times</u> shows that framework usage has climbed 250% between 2019 and 2023.

And, with the 2023 Procurement Act set to go live in Q4 2024, new <u>open</u> <u>frameworks</u> and <u>dynamic markets</u> are expected to further alter the public procurement landscape.

For contracting authorities, these changes present a fresh chance to redouble efforts on SME procurement, efficiency, cost-saving, and social value.

Dozens of public sector buyers are already using Tussell to make smarter procurement decisions.

Tussell is the market's trusted source of public sector procurement data, used by:

	Cabinet Office	NetworkRail		ekirki k Brighter & Hore City Council	Esser County Council
Est from Conversal			SURREY	City of Westminster	Shared Business Services

<u>Book a demo</u> with the Tussell team to future-proof your procurement strategy.



### Every public sector framework **all in one place**

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

Find every relevant framework in seconds

Use the most tried-and-test routes-tomarket

Reduce risk & increase compliant procurement

Join the dots and get a complete picture of the market

## <u>Book a demo</u>